



giles&company®

## Services Overview

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Giles & Company Strategic Business Consultants® brings very diverse business experience to each assignment. We have led teams of professionals since 1981. With workout, restructure, business operations, and finance experience, consulting assignments now follow the broad-based experience gathered over 29 years in business as problem solvers for financial institutions, regulators, government agencies, and corporations. Giles & Company Strategic Business Consultants® has recently been on assignment with a technology startup company, worked as the team leader on a large real estate portfolio restructure, and assisted a Federal Agency with a decision matrix to relocate or open offices nationwide.

Giles & Company Strategic Business Consultants® is a solutions provider preparing research, analysis, and disposition strategies for public agencies, financial institutions and corporations. We develop plans, lead implementation programs, and prepare road maps for corporations and financial institutions to enhance business operations, improve credit procedures, and infuse additional capital. We work in the capacity of team leader or team member.

We focus on long-term relationships and have worked with many of our clients for a decade or more. We are committed to presenting an accurate view of the situation and an objective and workable set of recommendations. We negotiate on behalf of our clients to assist them in realizing their goals.

Our services are conducted in the general categories of Finance, Institution Regulations, Technology and Real Estate in the following areas:

- Strategic Leadership
- Business Development
- Operational/Organization Planning
- Marketing

As a solutions provider, our management philosophy includes a strong focus on client needs, timeliness, and accuracy. All assignments have a team of experienced consultants who know how to solve problems and provide our client base with the best services. We have an extensive program planning process and extensive reviews to ensure accuracy as we move through each assignment.